

ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΥΠΟΥΡΓΕΙΟ ΕΡΓΑΣΙΑΣ & ΚΟΙΝΩΝΙΚΩΝ ΥΠΟΘΕΣΕΩΝ

e-ΕΦΚΑ

ΗΛΕΚΤΡΟΝΙΚΟΣ ΕΘΝΙΚΟΣ ΦΟΡΕΑΣ ΚΟΙΝΩΝΙΚΗΣ ΑΣΦΑΛΙΣΗΣ

Ημερομηνία Εκτύπωσης : 19/01/2024 14:13

Αριθμός Πρωτοκόλλου : 10174041

Αριθμός Εγκυρότητας : 00776434A046C0BD0F

Βεβαίωση Προϋπηρεσίας

Για χρήση σε ΑΣΕΠ ως Βεβαίωση χρόνου ασφάλισης και για κάθε νόμιμη χρήση

Βεβαιώνεται ότι ο/η Ασφαλισμένος/η μας ΣΟΦΙΑΝΟΣ ΑΛΕΞΑΝΔΡΟΣ όνομα πατρός ΝΙΚΟΛΑΟΣ με Α.Μ.Κ.Α 04056201850 και ΑΔΤ ΑΔΗΛΩΤΟ, όπως προκύπτει από τα στοιχεία που τηρούνται στην Υπηρεσία μας ασφαλίστηκε ως μισθωτός/η για συνολικά 1.366 ημέρες ασφάλισης από 01/2002 έως 11/2023, στους κάτωθι εργοδότες:

Από	Έως	Ημ. Εργασίας Α.Μ.Ε.	Επωνυμία Εργοδότη	Είδος Δραστηριότητας	Ειδικότητα
01/2002	02/2005	950 0600362670	ΑΤΤΙΚΗΣ ΚΕΡΔΩΣ ΕΡΜΗΣ ΧΡΗΜΑΤΙΣΤΗΡΙΑΚΗ ΑΝΩΝΥΜΟΣ ΕΤΑΙΡΕΙΑ ΠΑΡΟΧΗΣ ΕΠΕΝΔΥΤΙΚΩΝ ΥΠΗΡ		Οικονομολόγοι
07/2022	11/2023	416 9314456465	ΑΕΓΕΑΝ ΤΤΕC SOLUTIONS ΜΟΝΙΠΡΟΣΩΠΗ ΙΚΕ	ΥΠΗΡΕΣΙΕΣ ΤΗΛΕΦΩΝΙΚΟΥ ΚΕΝΤΡΟΥ	Λοιποί υπάλληλοι γραφείου

Η ΠΡΟΪΣΤΑΜΕΝΗ ΤΗΣ ΔΙΕΥΘΥΝΣΗΣ ΑΣΦΑΛΙΣΗΣ



Μ. ΛΕΚΚΑ

ΠΑΡΑΤΗΡΗΣΕΙΣ: Αν το σύνολο των ημερών υπερβαίνει το σύνολο των ημερολογιακών ημερών του αντιστοίχου χρονικού διαστήματος, η επιπλέον διαφορά ημερών ασφάλισης αφορά ταυτόχρονη απασχόληση σε περισσότερους από έναν εργοδότες.

Χορηγείται κατ' εφαρμογή των διατάξεων του αρθ. 4 της με αριθμ.οικ. 17535/Δ1.6002/2020 ΚΥΑ, με κάθε επιφύλαξη για οποιαδήποτε εκ των υστέρων μεταβολή των στοιχείων ασφάλισης βάσει των οποίων εκδόθηκε.

Επαλήθευση εγκυρότητας: <https://apps.ika.gr/eCheckCerts>

Translation of the previous page

Greek Republic

Ministry of Labor and Social Affairs

e-EΦKA

Electronic National Social Security Agency

Certificate of previous employment relationships

(Own note: self-employment is not included in the certificate)

For use in ASEP as a certificate of insurance and for any legal use

It is confirmed that our insured SOFIANOS ALEXANDROS, with father NIKOLAOS with A.M.K.A. (own note: social security number) 04056201850 and ID number (not available), as can be seen from the data stored in our service, he was registered and insured as an employee for a total of 1,366 days from 01/2002 (own note: no electronic data was available before 2002) until 11/2023, at the following employers:

01/2002 (own note: no electronic data was previously available) to 02/2005, work days 950, name of employer: Attica Hermes Securities Company — provision of investment services, specialty: economics

(Own note: actual period of employment, as shown in the employment reference, is from August 16, 2000 to February 28, 2005.)

07/2022 to 11/2023 (own note: Current status is updated every 3-4 months in the certificate, employment is until present), work days 416, employer: Aegean TTEC Solutions — personal private equity company, telephone service center, specialty: other office employees



Athens, March 25, 2022

Reference

Mr. Alexander Sofianos has been consulting my company for the past two years, regarding the usage of Linux for routine work, specific operations that require a more secure system and as a means to manage our small network.

Furthermore, he has recently shed some light on the safe usage of the Electrum bitcoin wallet.

Mr. Sofianos has always been very patient, exhibiting team spirit, attention to detail, and taking pleasure in conveying knowledge to others.

I wish him all the best in his future endeavors.

Sincerely,

Vasiliki Varvaki
Managing Director

Konstantinos Vlachos and Associates

Attorney at law, Managing Partner

5 Xenopoulou Street, 154 51, Neo Psychiko, Athens, Greece

kostassvlachos@gmail.com

Athens, 18 April 2022

Letter of Reference

Mr Alexander Sofianos has been successfully offering supporting and consulting IT services to my company since 2006.

His services have included network setup, operating systems' and applications' installation and configuration, data and configurations' backup. Whenever problems arose, those were swiftly resolved.

It must be noted that we always received custom tailored solutions regarding applications for specific tasks, as Mr Sofianos is a good listener, worked closely with my team and presented us with a range of choices for all our needs.

He has also constructed spreadsheet models for us, which have proven very useful with respect to our use cases.

We wish Mr Sofianos all well for the future.

Managing Partner



Konstantinos Vlachos



ΑΤΤΙΚΗΣ ΚΕΡΑΩΣ ΕΡΜΗΣ
ΧΡΗΜΑΤΙΣΤΗΡΙΑΚΗ Α.Ε.Π.Ε.Υ.
ΜΕΛΟΣ ΤΟΥ ΧΡΗΜΑΤΙΣΤΗΡΙΟΥ ΑΘΗΝΩΝ

15 March 2005

LETTER OF REFERENCE

Mr. Alexander Sofianos has been employed at Attica Hermes Securities S.A. from the 16/8/2000 till the 28/2/2005 as an equity analyst.

Mr. Sofianos has been specialized in the valuation of floated companies at the Athens Stock Exchange on the basis of discount models for cash flows and dividends. The methodology he used comprises detailed diachronic study of financial statements' historical data (7 years) and their future prediction (11 years). With respect to the completion of the aforementioned methodology, macroeconomic data, various databases, technical analysis and other issues were also taken under consideration.

During his presence at our company Mr. Sofianos demonstrated excellent co-operation skills with his colleagues and dedication to his work.



ANASTASIOS G. SIAFAKAS
STOCK EXCHANGE REPRESENTATIVE
ATTICA HERMES SECURITIES S.A.



ATTICA HERMES SECURITIES S.A.
MEMBER OF THE ATHENS STOCK EXCHANGE

LETTER OF REFERENCE

Mr. Alexander Sofianos joined our Equity Research Department on 16 August 2000, as an equity analyst. His tasks comprise the preparation of company valuations that are based on projective analysis. He is working with spreadsheet models, which he develops himself. These models currently include:

- detailed projection of financial statements (over 40 ratios and rates),
- 27 model variations ranging from dividends, FCFF and FCFE, to theoretical PEs, PBVs and PSs,
- long- and short-term credit rating that adjusts interest rate spreads.

Furthermore, he is researching all relevant company and sector historical information. Mr. Sofianos has excellent skills in preparing these reports in Greek, English or German and has undertaken analyses for nearly all the Greek large cap companies including the banking sector.

During his presence in our department he demonstrated a very fast adjustment capacity and a teamwork spirit.

We, at ATTICA HERMES SECURITIES believe that Mr. Sofianos' work is of a very high standard, which is hard to find within our national market.

Athens, January 11, 2002

Head of department

Panagiotis Dermizoglou

Executive summary

The present paper is a company valuation, concerning the Titan Cement Group. The author has taken 35 international cement companies under consideration, and used 29 model variations, that discount cashflows, dividends, and estimate theoretical P/Es, P/BVs and P/Ss. Furthermore, a value driver model variation has been used, which is attributable to the author.

Seven years of historical data are utilized, to estimate financial statements 11 years in the future, while projections are undertaken for 41 ratios and rates. Historical data and forecasts, from the aforementioned 35 international companies, have been employed in relation to the Titan forecasts, in order to make these estimates more realistic.

In addition, financial statement construction aims at maximum interdependence of entries. An important example is the interrelation of forecasts for fixed asset investments and operating working capital (OWC) $\Delta\%$, in order to avoid arriving at extremely low or high valuations.

The large number of models, aims at estimating: the possible range of the company's theoretical value under best and worst case scenarios, equilibrium values, and the difference in value due to goodwill. Besides, theoretical values are determined historically as far back as 1987, through the use of financial statements from 1980 to present.

Historic deviations of theoretical values from market prices, of the 2 models out of 29 that display the lowest deviation volatility, have been used in order to set future target prices, on the basis of three scenarios: average, conservative and optimistic. Using the same methodology, target prices are also set historically, in order to determine the investment horizon necessary for their achievement, and to be able to forecast investment horizon wrt future target prices.

A reservation should be noted: the historic period examined, 1987–2002, is characterized by three bull markets. It has been concluded that investment horizons will have to be 2 to 3 times longer, in case no future bull markets are experienced during the next 10-15 years. Downside risk has also been assessed on the basis of the 2 models with the least deviation volatility, their historic deviations and the aforementioned volatility.

Furthermore, a scenario with a simulated IAS conversion is undertaken, since from 1Q 2003, most financial statements of floated companies will be in the IAS format.

Concerning current theoretical values results, these are: equilibrium with goodwill 41,58 (33,53 IAS) EURO, equilibrium without goodwill 42,94 (34,09 IAS), average downside risk 31,57 (31,81 IAS), and range of theoretical value under worst and best case scenarios 27,61 (18,69 IAS) – 70 (58,08 IAS).

Conservative targets need maximum 1 year to be achieved, average targets 3 years, and optimistic targets 6 years. Conservative targets are: 52,41 EURO – 33,2% return¹ (IAS: 48,51 – 23,3% return). Average targets: 72,52 EURO – 84,3% return (IAS: 67,61 – 71,9% return). Optimistic targets: 140,17 EURO – 256,3% return (IAS: 129,69 – 229,7% return).

Titan's forecasts are based on comparisons of 35 international cement companies, while theoretical values emerge from 29 model variations

Value driver model variation attributable to the author

Estimation of fundamental value range

Price targets are based on historical deviations of theoretical company values from market prices

Estimation of investment time horizon wrt price targets by means of setting ex post targets

Equilibrium values are 41,58 EURO with goodwill, 42,94 EURO without goodwill and downside risk is estimated at 31,57 EURO

Conservative target is 52,41 EURO, average 72,52 and optimistic 140,17 (6-year investment horizon accompanied from 1-2 bull markets)

¹ Calculations involving current market prices, refer to CB price of 39,34 EURO and PB price of 35,30 EURO, from the 26/03/02. Note that these are relatively near the 2002 average market prices of 39,67 and 34,20 EURO for CB and PB stocks respectively.

Sony International (Europe) GmbH

Hugo-Eckener-Straße 20, D-50829 Köln-Ossendorf · Mailing Address: Postfach 30 12 49, D-50782 Köln
Telefon (02 21) 59 66-0, Telefax (02 21) 59 66-342, ISDN Videokonferenz (02 21) 9 56 10 00/03/06

LETTER OF REFERENCE

Mr Alexander Sofianos, born on May 4, 1962 in Athens, joined our European Marketing Group within our division Information Technology Europe (ITE) in Munich as a student on February 10, 1997 until July 25, 1997.

Information Technology Europe is a corporate division of Sony International (Europe) GmbH and responsible for sales and marketing for Computer Peripherals within Europe.

Mr Sofianos gave support to the marketing manager, worked on special projects and took responsibility for specific areas like:

- Market research and segmentation for Sony Displays within Europe
- Preparation and design of consolidated budget format:
 - Quantity
 - Revenue
 - Profit
- Data capture and preparation with data bank-systems

Mr Sofianos has good PC skills (Excel, Powerpoint and Access) which he puts to good use in the efficient execution of his tasks.

Mr Sofianos carried out his tasks to our entire satisfaction. He was always friendly, patient and helpful to his superiors and colleagues.

We would like to thank him for his good support and wish him all the best for the future.

Cologne, this July 25, 1997

Sony International (Europe) GmbH

i. A.



L. Graré
MKG Manager Product

i. V.



A. Kohle
Manager Human Resources





Herrn
Alexander Sofianos

Gries & Heissel

Bankiers
Institutionelle Betreuung
Goethestraße 29
60313 Frankfurt / Main
Telefon (069) 2 06 36
Telefax (069) 28 38 23
Internet <http://www.guh.de/>

Bestätigung

Herr Alexander Sofianos, 19005 Nea Makri, Griechenland, war im Januar 1999 für 2 Wochen in unserer Frankfurter Niederlassung im Bereich institutionelle Kundenbetreuung als Praktikant tätig.

Zu dieser Zeit hatte er Gelegenheit, sich über die Beratung unserer institutionellen Kunden wie Versicherungen, Investmentgesellschaften, Vermögensverwaltungen u.a. sowie die Ausführung von Börsenaufträgen zu informieren.

Außerdem hatte er die Möglichkeit, die für unsere Kunden zu erstellenden Marktanalysen sowie Exposés von Wirtschafts- und Börsenberichten für unsere Öffentlichkeitsarbeiten zu verfolgen.

Wir wünschen Herrn Sofianos für die Zukunft alles Gute.

Hans-Werner Dort

Frankfurt, den 21.1.1999



ΗΛΙΑΣ Α. ΠΕΤΡΟΠΟΥΛΑΚΗΣ

ΑΝΩΝΥΜΟΣ ΧΡΗΜΑΤΙΣΤΗΡΙΑΚΗ ΕΤΑΙΡΕΙΑ
ΜΕΛΟΣ ΤΟΥ ΧΡΗΜΑΤΙΣΤΗΡΙΟΥ ΑΕΙΩΝ ΑΘΗΝΩΝ

ΑΡΙΣΤΕΙΔΟΥ 9 • 105 59 ΑΘΗΝΑ • ΤΗΛ. ΚΕΝΤΡΟ: 3213.928 • FAX: 3216.810

ΑΘΗΝΑ 30/12/00

To Whom It May Concern:

Dear Madam or Sir

Re: Research project on how a Greek Securities Firm can become a member of a German Stock Exchange

Mr. Alexander Sofianos has successfully undertaken a research project on behalf of our company. The named project has lasted from the 1/09/00 until the 30/12/00 and it concerned the possibility of our company becoming a member of a German Stock Exchange. In particular, Mr. Sofianos did research concerning the feasibility of trading with Xetra from Greece, the prerequisites and different options regarding clearing of business trading and has informed us in some depth with respect to the regulations of the German Capital Markets. Furthermore, he prepared company analyses and market follow-ups for our customers. Mr. Sofianos has been very thorough at his work and completed the named project to our complete satisfaction.

Sincerely

Chief Operating Officer
Tasos Petropoulakis



ΙΩΛΚΟΣ Α.Ε.Λ.Δ.Ε.
Ανώνυμη Εταιρεία Λήψης - Διαβίβασης Εντολών

10 August 2000

To Whom It May Concern:

Ladies and Gentlemen:

This is to certify that Mr. Sofianos Alexander was a founding member of our Securities Firm established on 1/3/1999 and was employed thereafter as a Financial Analyst and Trader.

Mr. Sofianos has exhibited diligence in fulfilling his duties and was very cooperative with other company colleagues.

His analytical abilities and skills in relation to fundamental company analysis are of a high standard. More specifically, his tasks included in depth ratio analysis and equity valuation with various cashflow and dividend discount models. He was also involved in the preparation of presentations and other material for our clients.

Yours truly,

Konstantinos Papaggelopoulos
Chief Executive Officer



MENTINOVA A.E.

ΑΝΩΝΥΜΗ ΒΙΟΜΗΧΑΝΙΚΗ ΕΜΠΟΡΙΚΗ & ΕΙΣΑΓΩΓΙΚΗ ΕΤΑΙΡΕΙΑ
ΦΑΡΜΑΚΕΥΤΙΚΩΝ ΠΡΟΪΟΝΤΩΝ



8 March 2000

To whom it may concern

Dear Mr or Ms

RE: Mr Sofianos

Mr Sofianos had been working in our Athens headquarters during the period 6/7/98 - 30/12/99. Main areas of his responsibility involved accounting, import finance and some marketing activities.

During his employment he exhibited, resourcefulness, flexibility, patience and persistence. He was helpful to his colleagues, possessed an excellent team spirit and fulfilled his tasks to our complete satisfaction.

He worked extensively with Excel, Access and other database programs.

Sincerely,

Konstantinos Leon
Executive Officer

ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
ΝΟΜΑΡΧΙΑ ΑΘΗΝΩΝ
Δ.Ο.Υ. ΚΓ' ΑΘΗΝΩΝ

Πατησίων 125-ΤΚ 11210
Τηλ. 8818457

Αθήνα, 10 - 7 - 1995

Αριθ. Πρωτ. 9961

ΑΦΗ: 25329461

Β Ε Β Α Ι Ω Σ Η

Όπως προκύπτει από τα στοιχεία της υπηρεσίας μας στις δηλώσεις φορολογίας εισοδήματος Ν.Δ. 3323/55 και Ν. 2238/94 που έχει υποβάλει ο κ. ΣΟΦΙΑΝΟΣ ΑΛΕΞΑΝΔΡΟΣ του ΝΙΚΟΛΑΟΥ για τα οικονομικά έτη 1989 έως 1994 -κρήσεις 1988 έως 1993- εδήλωσε εισόδημα από ατομική επιχείρηση με έδρα ΚΥΠΡΟΥ 118-ΑΘΗΝΑ και αντικείμενο δραστηριότητας ΚΑΒΑ ΠΟΤΩΝ.

Τα ακαθάριστα έσοδα που εδήλωσε για τα προαναφερόμενα έτη έχουν ως εξής:

ΟΙΚΟΝ. ΕΤΟΣ 1989 δρχ. 11.254.668. _
ΟΙΚΟΝ. ΕΤΟΣ 1990 δρχ. 10.840.724. _
ΟΙΚΟΝ. ΕΤΟΣ 1991 δρχ. 12.580.754. _
ΟΙΚΟΝ. ΕΤΟΣ 1992 δρχ. 18.936.286. _
ΟΙΚΟΝ. ΕΤΟΣ 1993 δρχ. 22.736.105. _
ΟΙΚΟΝ. ΕΤΟΣ 1994 δρχ. 7.658.807. _

Την βεβαίωση εξήτησε ο ενδιαφερόμενος με αίτηση του.

Ο ΠΡΟΙΣΤΑΜΕΝΟΣ Δ.Ο.Υ.

Δέτσος
Φοροτεχνικός ΠΕ/Α

ΕΥΑΓΓ. Π. ΣΚΙΑΘΙΤΗΣ
Φοροτεχνικός ΠΕ



Translation of the previous page

(English)

Official Translation

As it arises from our records, Mr. Sofianos, son of Nikolaos, earned income from a retail shop between the years 1988 and 1994. The shop was situated at Kyprou str. 118 in Athens and the declared business operation was that of a liquor store.

The declared sales regarding the aforementioned period were:

Financial year 1989	11.254.668	GRD
Financial year 1990	10.840.724	GRD
Financial year 1991	12.580.754	GRD
Financial year 1992	18.936.286	GRD
Financial year 1993	22.736.105	GRD
Financial year 1994	7.658.807	GRD

Athens, 20.10.95